

EMPLOYEE OF THE YEAR

Shortlisted: Nick Robinson

Leading a section involved in the manufacture of chop sprayed products for use in environmental wastewater treatment.

Nick Robinson leads a section involved in the manufacture of chop sprayed products for use in environmental wastewater treatment for GRP manufacturers, MPM Limited. He is expected to improve performance and productivity by ensuring that agreed section targets are achieved each month; by improving and sustaining quality performance; by ensuring that scrap and rework levels meet targets set out in the Business Plan; and by sustained reductions in customer alerts. He is also responsible for the effective training and development of team personnel.

Nick works hard, puts in the overtime and is never absent. In addition, he and his wife have a young family to care for, so there's not much scope for additional activities. However, Nick has taken it upon himself to focus on self-development; seeking book recommendations from Ben – our Business Leader – as well as advice and feedback. Nick aims to improve his emotional intelligence, and to become an even more effective leader.

With a team of just three, Nick's area had a turnover of £49,965 in March. Working on his own, he had a turnover of £25,951 in April; and (again on his own) a turnover of £24,015 in May. With his team restored, Nick achieved a turnover of £87,295.88 in June; and £77,434 in July; with a gross profit of 45.1% against a target of 33%.

Nick is also responsible for research and development work for a new customer. In this role he has improved the RTM capabilities, output and customer offering.



Without workers like Nick, MPM would be quite unable to supply this particular customer with the components it requires; and, as a result, they would quickly cease to function.

Website: www.mpbradford.co.uk

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